

Value Add Investment Opportunity

Birch Bay Square Shopping Center & additional 16.71 acres of vacant land for development

8115 Birch Bay Square St, Blaine, WA Birch Bay Square

\$16,000,000

- Outdoor Mall + Vacant Land
- Retail/Office/Restaurant/ Warehouse
- Value Add Potential
- Multi Tenant Property

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The Birch Bay Square Shopping Center is an outdoor mall situated right below the Canadian Border along I-5. Tenants here enjoy a daily stream of shoppers from Canada and locals alike. The large parking lot, public restrooms, and wide variety of tenants offering different services allow for the center to continue to become a place for shoppers to enjoy.

The offering provides an opportunity to acquire a multitenant shopping center with appreciable vacancy that provides significant opportunity to improve income. The offering also includes 16 acres of vacant land for development.

TOTAL PRICE: \$16,000,000

Highlights

| Existing Buildings Leasable SF | . 130,125 sf |
|--------------------------------|--------------|
| Year Built | 1993 |
| Year Renovated | 2008 |
| Total Developed Land | 14.85 acres |
| Total Undeveloped Land | 16.71 acres |

Investment Highlights

Financial Summary of Current Income

Saratoga commercial real estate

| TOTAL PRICE | | \$16,000,000 | | |
|---------------------------------|--------------|----------------|----------------|--|
| Developed Land | \$12,000,000 | | | |
| Cap Rate | 5.25% | | | |
| Undeveloped Land (16.71 acres) | \$4,000,000 | | | |
| NET OPERATING INCOME SUMMAR | Y | | | |
| scheduled income | | | Annua | |
| Scheduled Rent | 2020 | | \$964,304 | |
| Operating Expenses | | | \$217,503.48 | |
| Equals : Scheduled Gross Income | | | \$1,181,807.48 | |
| Market Vacancy | -7% | | \$82,726.52 | |
| Equals: Effective Gross Income | | \$1,099,080.96 | | |
| Less OPERATING EXPENSES | | | | |
| CAMS | | \$296,010 | | |
| Property Taxes | | \$88,312 | | |
| Insurance | | \$26,924 | | |
| Management Fees | | | \$57,600 | |
| | \$468,846.46 | | | |







| t | TENANTS | eat fresh. |
|---------|---|-----------------------------|
| E S. | Directory | Windermere REAL ESTATE |
| | Jack in the Box 38 Leggs Hanes, Bail, and Playtex 24 The Markets at Birch Bay 37 Mike's Dollar Store 15 Nail Masters 16 Nexus 2 Northwest Veterinary Clinic 9 Pacific Water Works 13 | FARMERS INSURANCE |
| | Subway 29 Van Heusen 22 Vitamin World 3 Whatcom Land Title Company 1 Windermere Real Estate 1 Wood's Coffee 36 BIRCH-BAY S QUARE | Capstone physical therapy |



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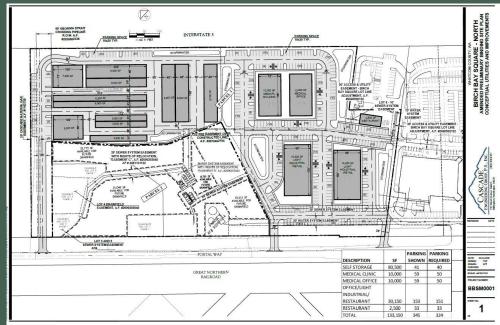
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| - | Rent Roll | | | | | | | | |
|---------------|----------------------------------|-------------|-------------|--------------------|---------------------|------------|-----------------|--------------------|-----------|
| 21 | | | | | | | Current Monthly | | |
| | Address | <u>Size</u> | <u>Use</u> | Achor Tenant | <u>Commencement</u> | Expiration | Base Rent | <u>\$ per sf</u> L | ease Type |
| - | 8135 Birch Bay Square St | 25,000 | Grocery | The Markets | 11/1/2008 | 5/31/2024 | \$38,799 | \$18.62 | NNN |
| | 8115 Birch Bay Square St Ste 104 | 7,408 | Office | Nexus Global Entry | 9/3/2014 | 9/2/2024 | \$10,122 | \$16.40 | NNN |
| The second | 8115 Birch Bay Square St Ste 113 | 5,083 | Gym | Anytimes Fitness | 2/1/2014 | 1/31/2029 | \$5,059 | \$11.94 | NNN |
| Source of the | 8130 Birch Bay Square St | 1,750 | Coffee Shop | Woods Coffee | 3/1/2009 | 12/31/2024 | \$4,551 | \$31.21 | NNN |
| a la sur alta | | | | | | Monthly | \$58,531 | | |

Annually

\$702,372

Additional pad Tenants within the shopping center (separately owned) include: Windermere, Jack In the Box, Bob's Burgers & Brews, and a vacant parcel



16.71 acres of vacant land available for development. Parcel is zoned Rural General Commercial (RGC), which provides a wide range of potential uses.



Great Development Opportunity

Call now for more information: <u>360.676.4866</u>



